

GOLD LEAF/SILVER LEAF NUGGETS TO SHARE: Conference 2016

1. What is the one piece of wisdom you wish you received early on in your career?

- Control over your website instead of paying for every change (Nathalie)
- Slow to hire, quick to fire (Kathleen)
- Get your logo in all formats (Julie)
- Knowing that clients need me to listen & care, not just organize & that has value (Stephanie)
- Change is good (Kathleen)
- Past client reaching out and with range of services (Linda)
- Choose your clients carefully (Peg)

2. What is the one thing that has meant the most to you over your career?

- Support from the Board of Directors, “website review task force”, Soraiya & Linda (Marie)
- Organizing Angels – team that of sub-contractors (Elinor)
- Organizing company BBQ with awards wall and illustrated savings (Elinor)
- Clients appreciating service (Janice)
- Support from mentors and husband (Alison)
- Learning that your business reflects your care for it and it will take care of you (Kyla)
- Letting clients inspire me (Pearl)
- Relationships through POC (Adele)
- Platform to help people (Lynne)
- My chapter meeting with info from fellow organizers (Merilyn)
- POC members, attendance in Conference and friendship & support (Cathy)
- Client friendships (Angie)

3. What is your favourite product?

- Teux Deux (Marie)
- Fresh Books (Marie)
- Bed Bath & Beyond products new discount with POC (Marie)
- T-shirt “Stay calm & let the Professional Organizer handle it” (Angie)
- Square Payment (Nathalie)
- 3 stacking boxes for organizing tools (Stephanie)
- Scan Sap ix500 (Kyla)
- IKEA white container “variera” (Kyla)
- Home Depot shoe & boot box (Kyla)

4. What is your favourite client solution?

- Adding on intake form “do any guns or ghosts exist in the house?” (Janice)